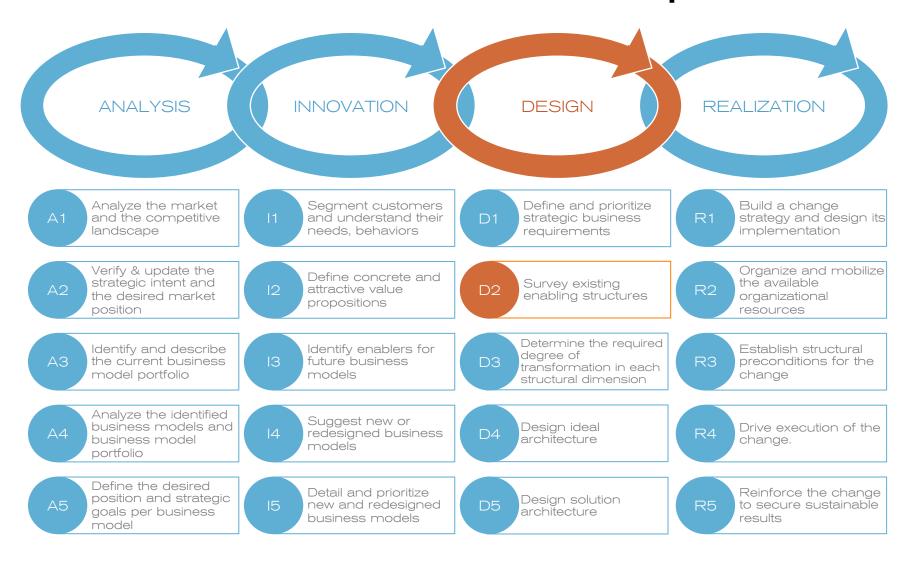




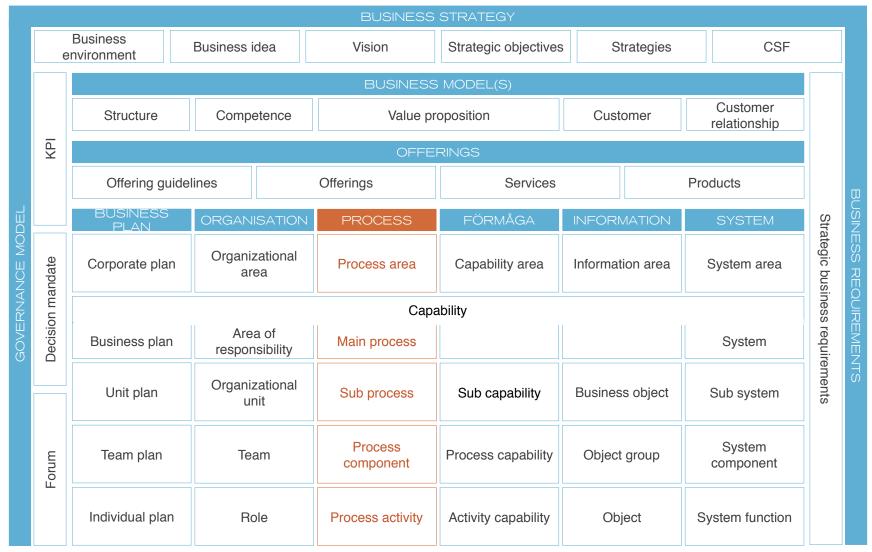
#### **Process Architecture**

#### **Business model transformation in four phases**





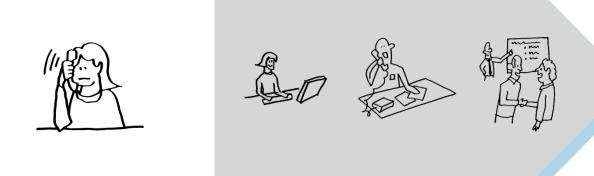
#### The Cordial framework for Business Architecture





#### What is a process?

A process is initiated by an event and consists of a collection of activities that manages different input and creates a result that holds a value for the customer

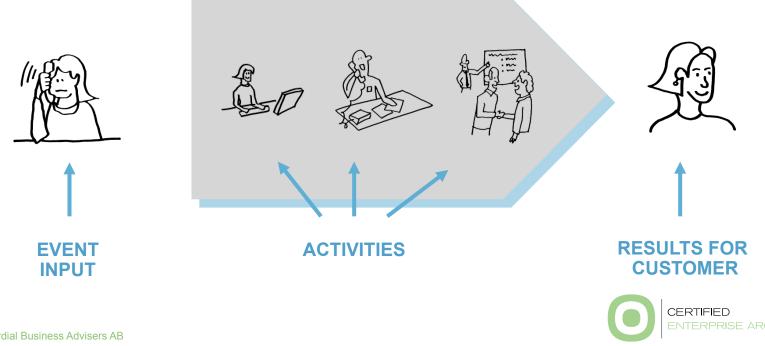




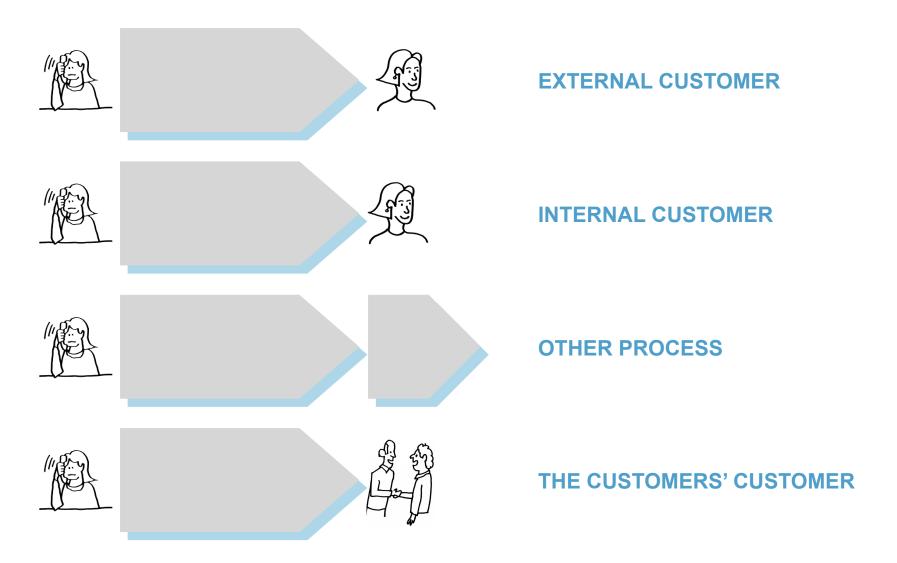


#### What is a process?

A process is initiated by an event and consists of a collection of activities that manages different input and creates a result that holds a value for the customer

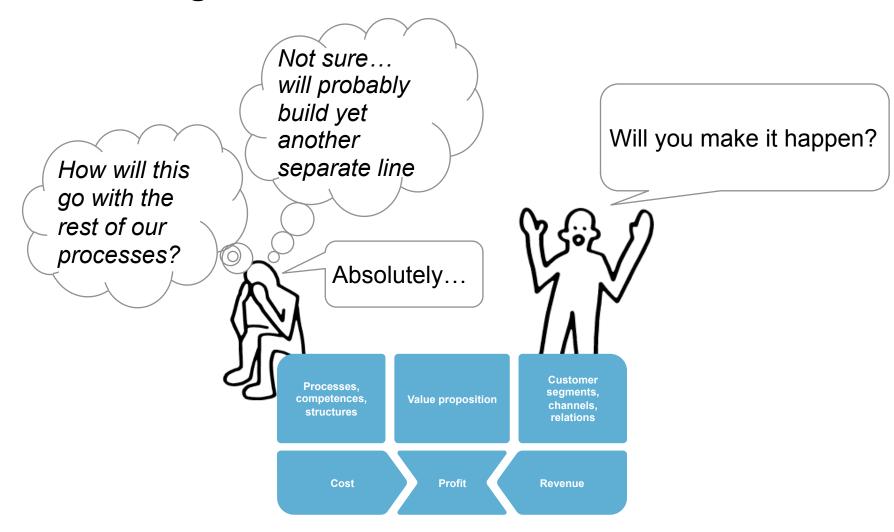


### The customer is the recipient of the process result



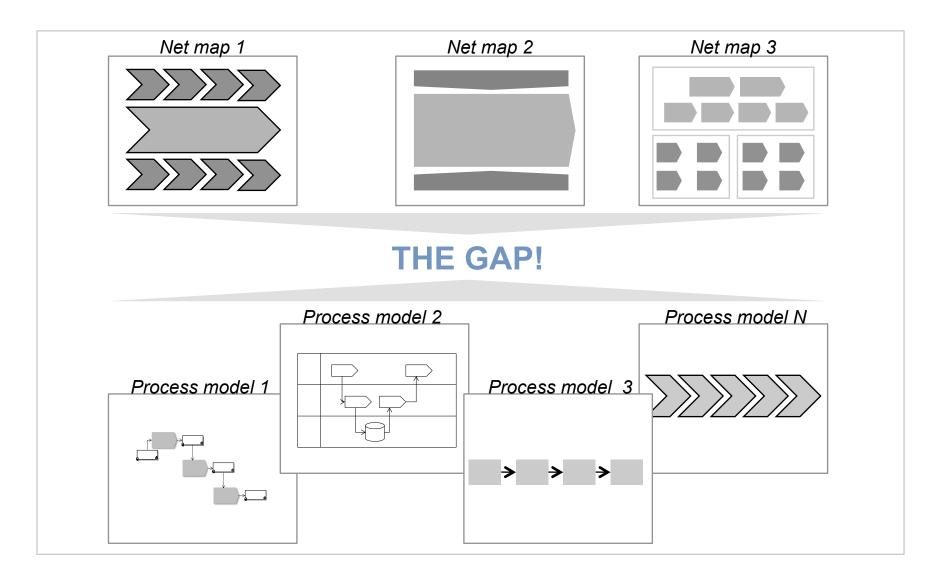


#### The challenge





### Challenge #1: Incoherence between what is "published" on the intranet and what is developed and used in projects



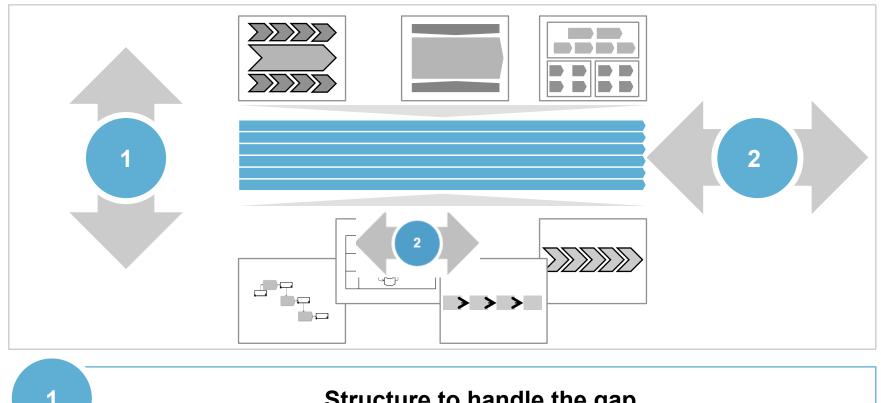


### Challenge #2: Redundancy and lack of reusability is expensive and builds complexity

PRODUCT	CUSTOMER	PROCESS
		Product 1 to customer A
		Product 1 to customer B
	Ti	Product 1 to customer C
هم		Product 2 to customer A
		Product 3 to customer A
	TIME	Product X to customer Y



### The challenge is to create a structure for flexibility and reusability



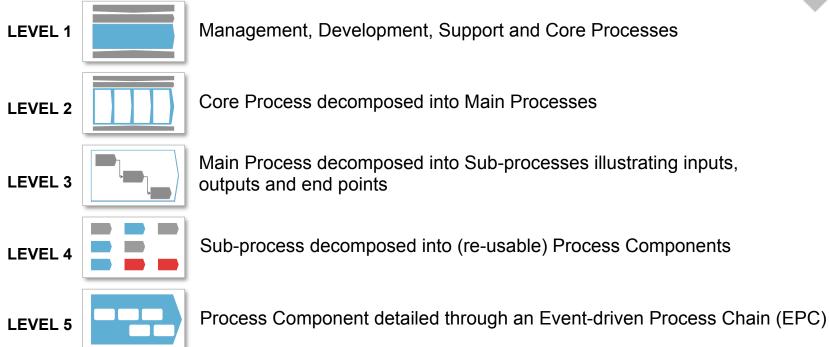
Structure to handle the gap

Structure to create reusability



### The gap is closed by deploying a Process Architecture

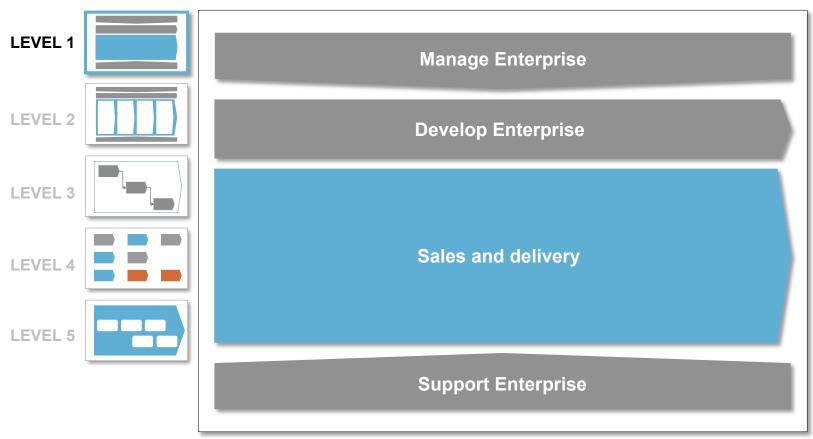






#### **Processes on level 1- Process Areas**

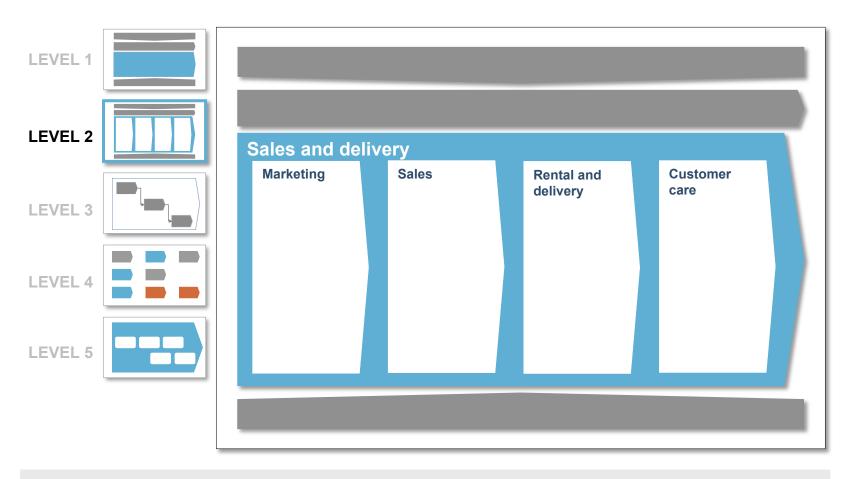




Level 1 forms a structure for identification of all of the main processes of the enterprise on level 2. Processes are grouped according to management, support and core processes that create customer value.



#### **Processes on level 2 – Main Processes**



Level 2 describes the main processes of the enterprise in an overall process map.

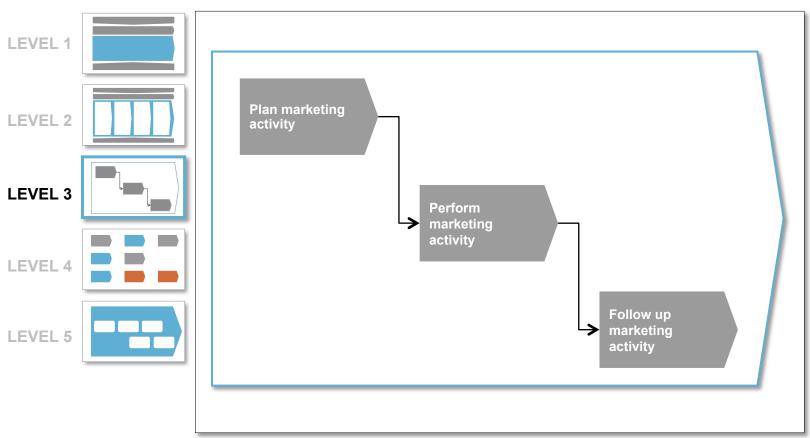
The process map is used to describe the value creation on an overall level

- usually covering an end-to-end scenario



#### Processes on level 3 - Sub-processes



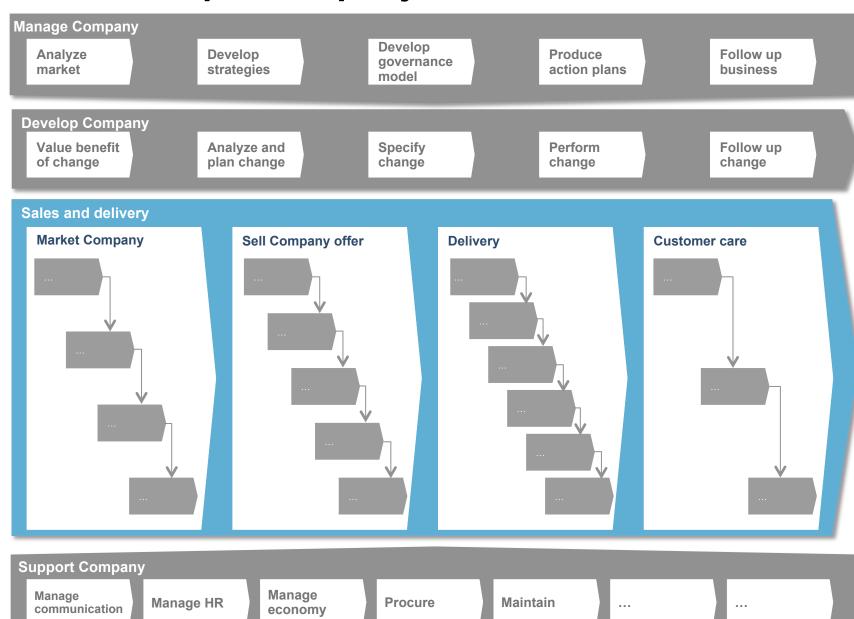


Level 3 describes the value creation of the business.

Level 3 is also used to describe the responsibility for the value creation, and how processes are measured and followed up.

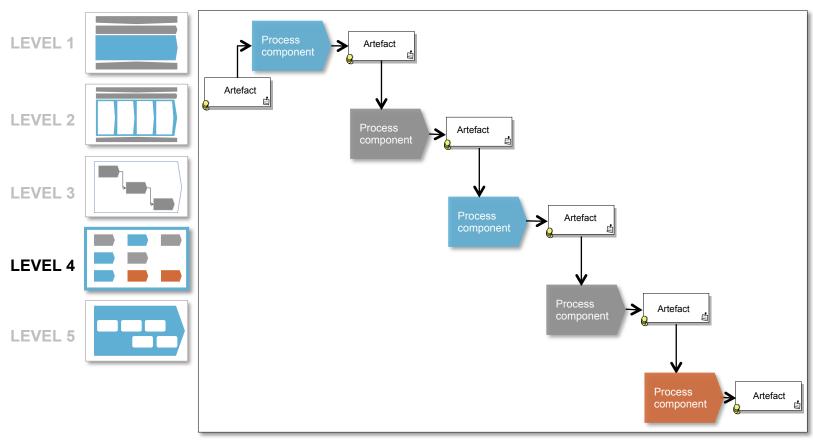


### **Process Map – Company**



### **Processes on level 4 - Process Components**





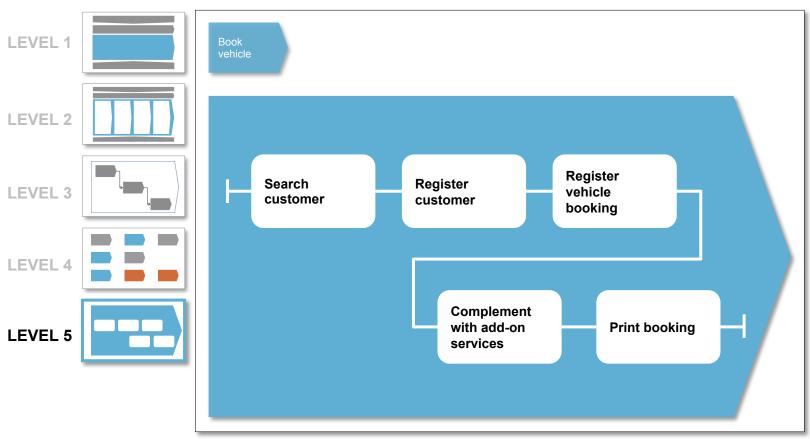
Level 4 is used to describe the business logic of the enterprise. It illustrates in detail the values created in the processes and how these are combined into customer and corporate values.

Level 4 is also the key for identification of the processes that should be designed as building blocks and re-used in different business models



#### Processes on level 5 – Process Activities



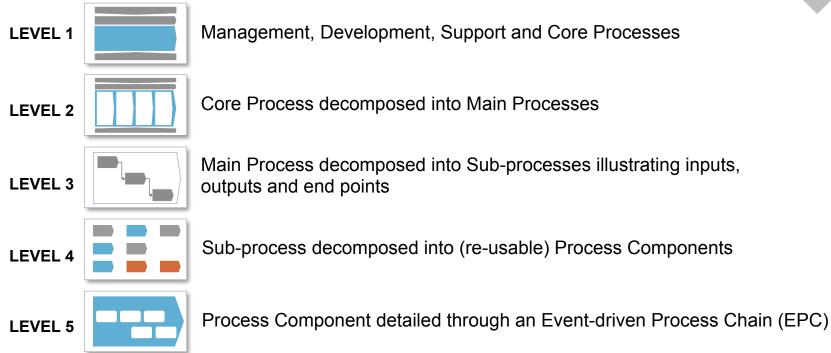


Level 5 describes how the work is carried out in the processes in practice. It also describes how IT is used, by whom and in what context. Level 5 is the starting point for specification of requirements on IT, since this level describes the situation and how AS-IS should be developed into TO-BE.



### We recommend a Process Architecture with 5 levels ... because it WORKS



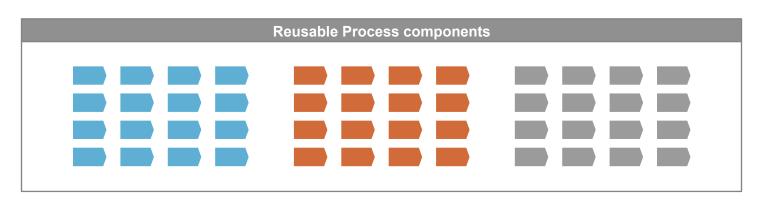




# Reusability is driven by the frequent need to change and introduce Business Models



Business Models				
Business Processes				

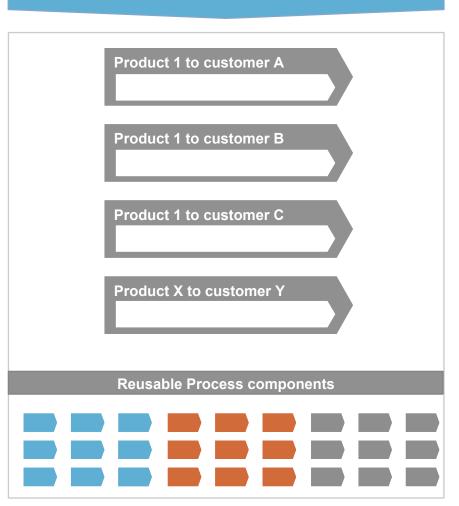




### Reusability takes us from static "process silos" to configurable processes



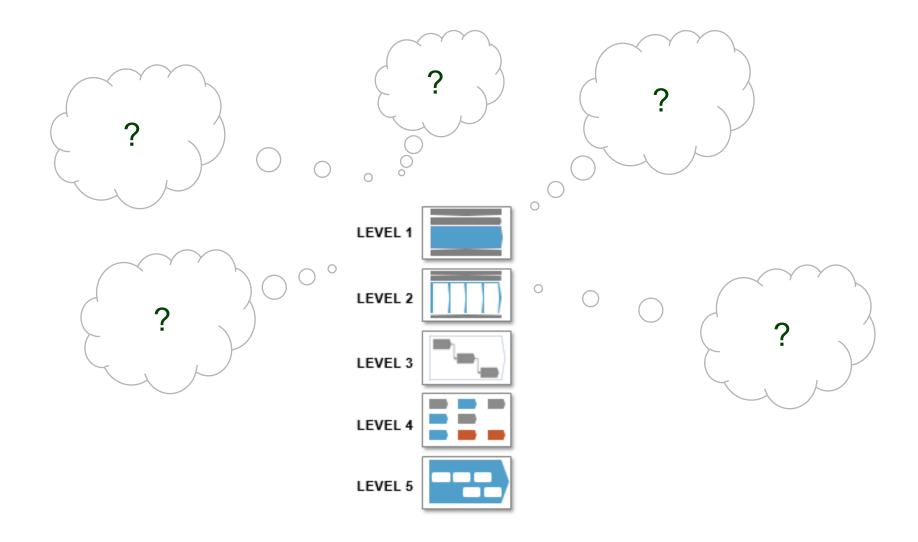
From... **Product 1 to customer A Product 1 to customer B** Product 1 to customer C Product X to customer Y



...То



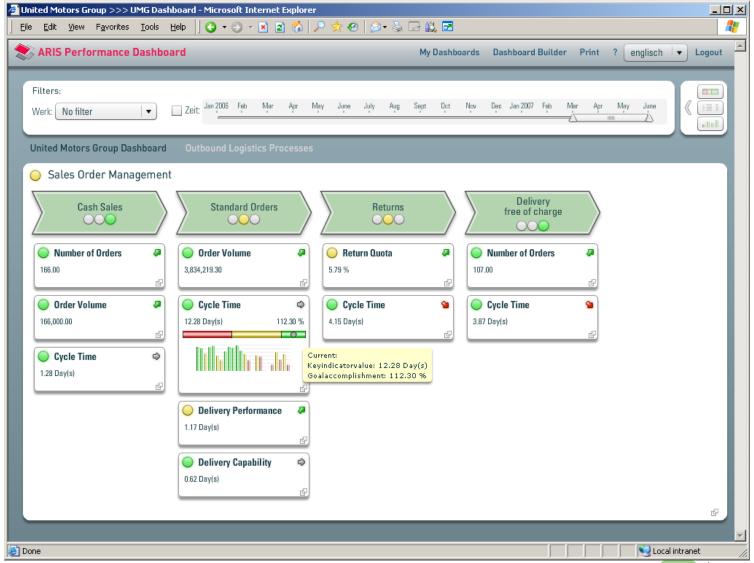
### What can a flexible and effective Process Architecture be used for?





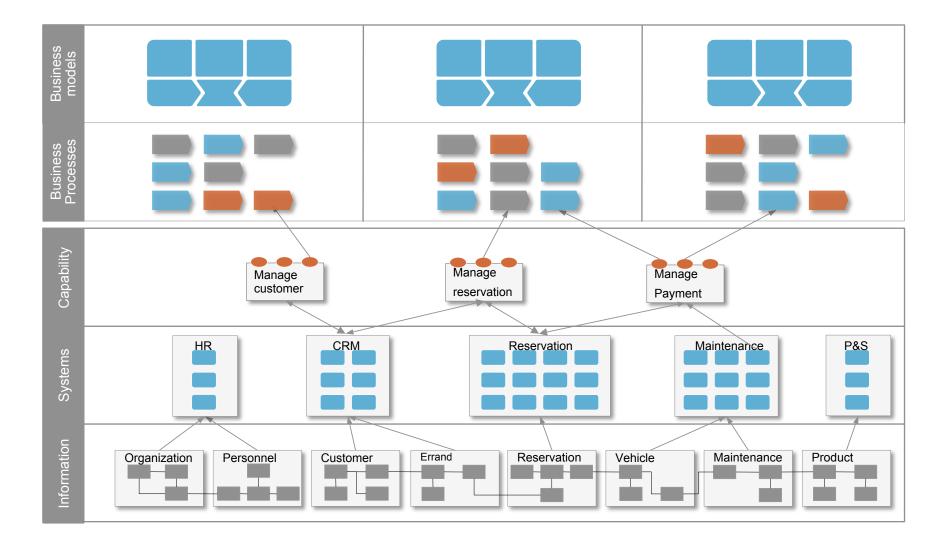
## Governance and measurement: nothing is more measurable in our business than processes!





# The Process Architecture enables precision in the creation of IT requirements

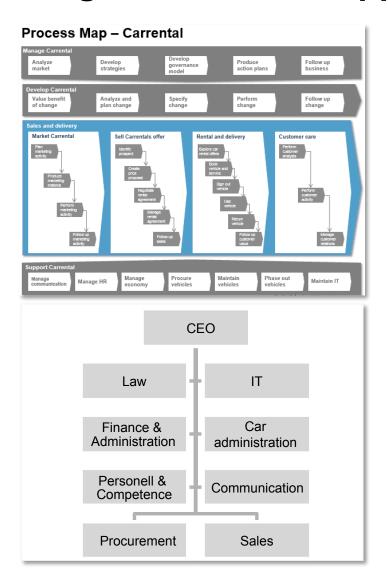






## The process organisation is established through a structured approach



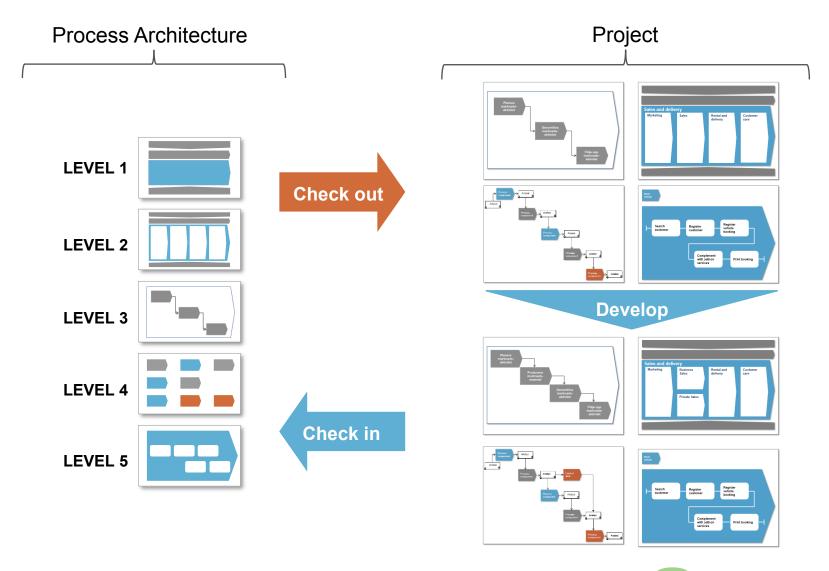


Establish clear accountability between the line and process organization



# The Process Architecture gives a basis for efficient process development

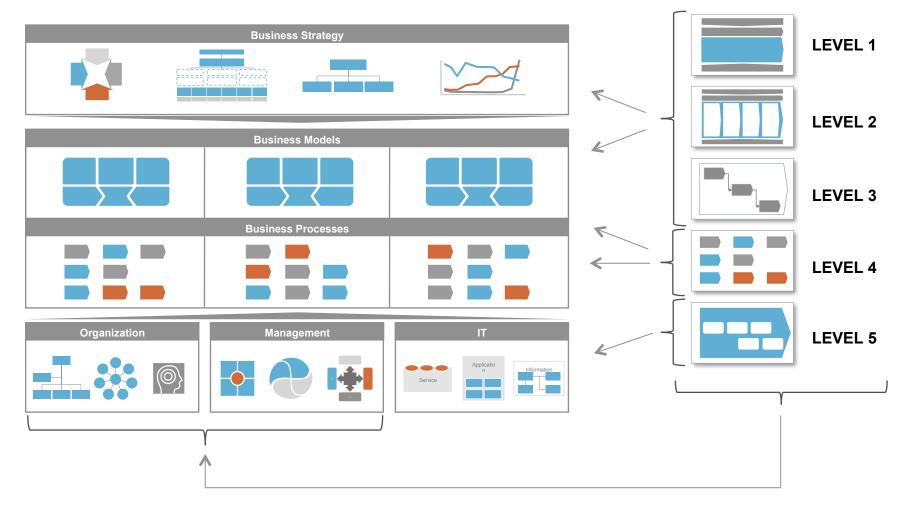






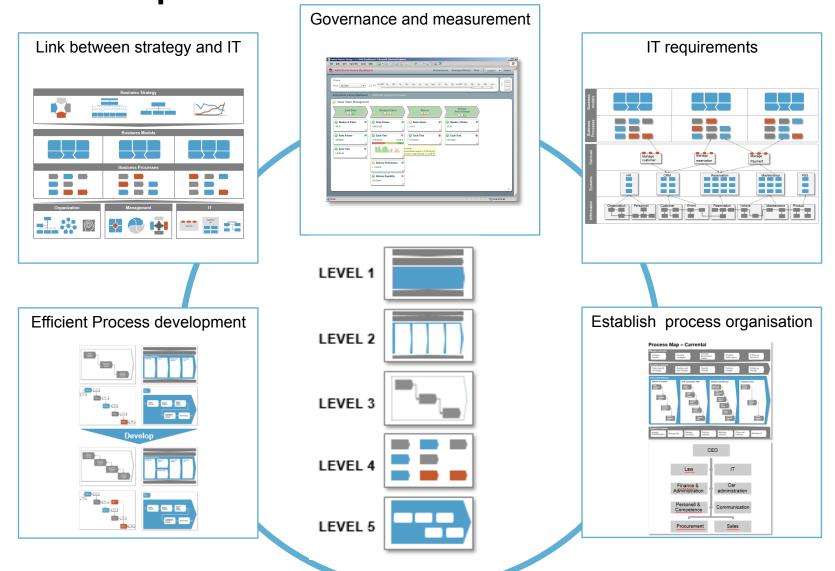
# The Process Architecture is a powerful tool to link strategies and implementation





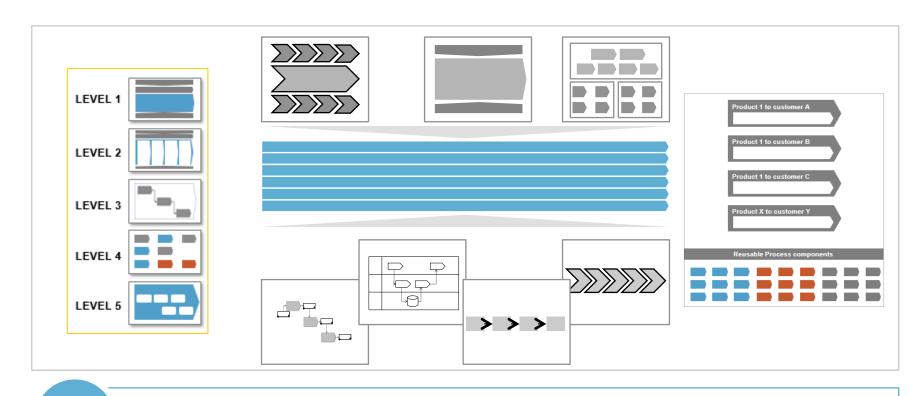


The Process Architecture is a valuable management and development tool





# A Process Architecture with flexible process components enables flexibility and reusability



The Process architecture handles the gap

Reusability is made possible through flexible and reusable process components



2